



**DATA CENTERS  
DELIVERED**

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INDUSTRIES INC.

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**FOR IMMEDIATE RELEASE**

**Data Centers Delivered Welcomes Award-Winning Business Development Executive,  
Helen Gagliardi**

NEW YORK (January 29, 2013) – [Data Centers Delivered](#), a provider of custom-built, modular data centers (CMDC), has appointed Helen Gagliardi to the position of business development executive. Gagliardi, a proven top-producer in the data center industry renown for her exceptional client development skills and service, brings Data Centers Delivered more than 20 years of sales experience in many account management roles.

In her role with Data Centers Delivered, Gagliardi will explore new opportunities with customers to design, develop and deliver the company’s modular data center solutions that offer the best of both worlds—the customization, larger size, and aesthetics of a field-built data center with the speed, flexibility, and cost-containment of a containerized data center.

Gagliardi was most recently an enterprise account executive for Dell and Northeast U.S. sales manager for HP where she was responsible for growing the company’s mission critical and technology infrastructure services division to \$16,000,000 in revenue. Prior to her tenure with HP, Gagliardi held positions with Constantin Walsh-Lowe, LLC, Communications Supply Corporation, Cablevision, Cable and Wireless U.S.A. and Emery Logistics. Due to her ability to produce immediate results, she has received numerous awards and accolades for customer satisfaction and sales consistency.

“Helen’s experience selling data center solutions spans finance, education and healthcare, and we are excited to leverage her business development achievements for the Data Centers Delivered team,” said Stephen Madaffari, principal for Data Centers Delivered. “Her talent for establishing and maintaining a trusted advisor rapport with clients, and enthusiastic commitment to educating customers about the most appropriate, scalable data center solutions will make her an invaluable asset to current and future prospects.”

Gagliardi is a strong supporter of the Special Olympics and ACE Mentor Program of NY, and a member of various data center industry associations including 7x24 Exchange, AFCOM, Core-NET, Data Center Dynamics and Uptime Institute.

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## **About Data Centers Delivered**

With offices in Houston, New York and Toronto, and a manufacturing facility in Kingston, Ontario, Data Centers Delivered provides custom-built, manufactured data center solutions that offer the best of both worlds—the customization, larger size, flexibility and aesthetics of a field-built data center with the speed, and cost-containment of a containerized data center. For more information about Data Centers Delivered, visit [www.datacentersdelivered.com](http://www.datacentersdelivered.com), call 1-713-396-0756 and connect via [LinkedIn](#), [Facebook](#), [Twitter](#), [YouTube](#) and [Google+](#).